

8 Parent/Guardian Permission & Responsibility Form



My daughter _____, a member of Troop # _____ has my permission to participate in the 2010 Cookie Sale. I will see that she has adult guidance at all times, and I will respect the January 8th starting date for order taking. I understand that all cookies ordered must be picked up and paid for, including any additional cookies obtained after the initial order is picked up. I understand that boxes/cases of cookies may not be returned. I agree to accept full responsibility for all cookies and collection of money. I will assist her in making full payment to the Cookie Manager. I understand that outstanding accounts will be turned over to a collection agency and I will be responsible for all collection/legal fees incurred during the collection process.

Signature of Parent/Guardian _____ Date _____

Print Parent/Guardian's Name _____ Home # _____

Address _____ Work # _____

City _____ State _____ Zip _____ Cell # _____

Email Address _____

Social Security # _____ Driver's Licence # & Issuing State _____

2010 Cookie Pick-Up and Payment Log

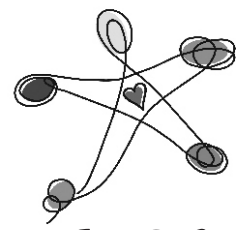
# Boxes Pre-Sale Order	Date	Parent/Guardian's Signature
Additional Pick-Ups		
# Boxes Picked Up	Date	Parent/Guardian's Signature
# Boxes Picked Up	Date	Parent/Guardian's Signature
# Boxes Picked Up	Date	Parent/Guardian's Signature
# Boxes Picked Up	Date	Parent/Guardian's Signature
# Boxes Picked Up	Date	Parent/Guardian's Signature
# Boxes Picked Up	Date	Parent/Guardian's Signature

# Boxes Ordered on Pre-Sale Order	+	# Additional Boxes Picked-Up	=	Total # Boxes Ordered/Picked-Up	Total # of Boxes X \$3.50 per Box	=	Total \$ Amount Due
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Payment Record

\$ Amount Paid	Date	Parent/Guardian's Signature		
\$ Amount Paid	Date	Parent/Guardian's Signature		
\$ Amount Paid	Date	Parent/Guardian's Signature		
Total \$ Amount Due	-	Total \$ Amount Paid	=	Remaining Balance

***Troop Cookie Managers - Be sure to issue receipts for ALL transactions (both cookies and money);**



Inspired by U™

Girl Scouts Heart of the South 2010 Cookie Sale Parent Guide



Did You Know?

- The #1 reason people purchase Girl Scout cookies is to support Girl Scouting.
- 94% of Girl Scout Cookie consumers will buy cookies more than once in a Cookie Season.
- Customers will buy more boxes if they understand the benefits of Girl Scouting and what their purchases will support.
- All proceeds from the Girl Scout cookie program stay in our council to support local girls.

You can help your Girl Scout by:

- The Girl Scout cookie program is designed to teach girls entrepreneurial skills; goal setting, budgeting, marketing and money management. Girl Scouts earn money for their troop activities and support Girl Scouts Heart of the South council-wide programs and properties.
- Assuring that she is a registered Girl Scout, and by signing and returning the parent permission form to the troop (must be turned in before she begins selling.)
- Attending the troop training.
- Reviewing the Girl Scout Cookie order card together so that she understands it and then helping her to set a goal.
- Showing an interest in her efforts, and helping her to think of prospective customers, perhaps practicing her "pitch."
- Helping her be on her Girl Scout honor by not taking orders before January 8 and turning in her cookie order by the deadline date set by the Troop Cookie Manager.
- Discuss the "goal getter" card to continue to take orders.
- Finding out when cookies will be delivered to your troop. Promptly picking up and delivering orders to her customers.
- Discuss Booth Sale Etiquette with her.
- Paying for all cookies ordered on time to the Troop Cookie Manager (Anytime you give money to your Troop Sale Manager, remember to get a receipt.)
- Volunteering to assist the troop with the sale or whatever help they need!

COOKIE CLUB

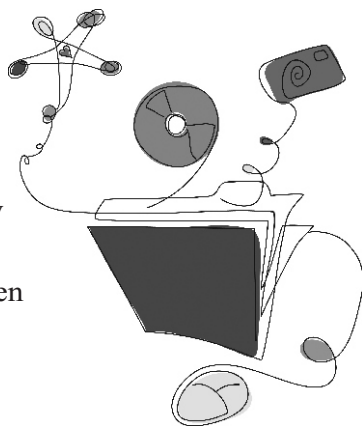
Your Girl Scout is invited to join the Cookie Club, an exciting, password-protected Web site where Girl Scouts of all ages learn firsthand about the power of goal-setting. Girls go online to learn about goals, set goals, learn selling tips and track their progress with this fun, interactive tool. Older girls are automatically routed to a special version of the Cookie Club with a teen look.

The Girl Scout Cookie Program is a valuable part of the Girl Scouting experience. It's a unique way for your girl to develop self-confidence, learn early business skills and experience the success of goal-setting. When you help your girl set a challenging goal and reach it, she learns she has the power to achieve her dreams. These lessons in leadership will last far beyond the Cookie Season.

Step 1: Return a signed permission form to receive girl ID and password
 - Ask your Troop Cookie Manager for a permission form or go to the Product Sale page at girlscoutshs.org
 - Troop Cookie Managers will set the girl ID and password

Step 2: Go online to join the Cookie Club
 - www.littlebrownie.com and click on the Cookie Club area
 - Enter girl ID and password
 - For first time users, she will be prompted to complete a Safety Certification which helps her understand online and selling safety

Step 3: Keep up the Cookie Club fun
 - Remind your girl to check back often to enter her sales and see her goal-tracker rise



"On-Line" Marketing Tools

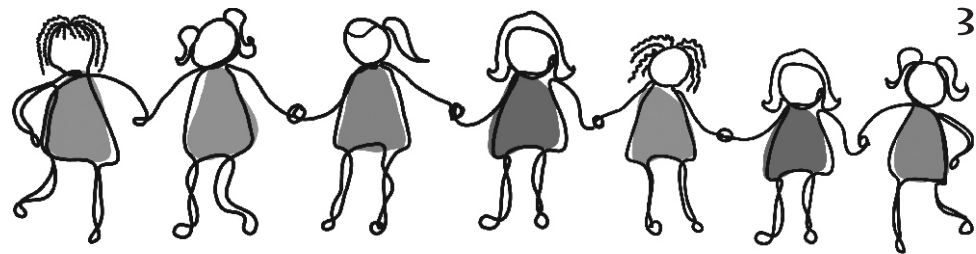
Girls can use e-mail and age-appropriate Internet functions as online marketing tools (parentally supervised e-mail, texting, etc.) to let family, friends, and former customers know about the sale and collect indications of interest.

Guidelines for online product sales include use of parentally supervised e-mail and texting as a marketing tool, and/or use of a customer commitment tool to communicate with family, friends, and former customers.

Girls, their parents, or a third party may not accept payment for Girl Scout products online.

As a Girl Scout, girls must never use or post a personal e-mail, personal street address, or phone number on a site.

Check with your council service center for more information on Safety Wise Revised - Basic On-Line Guidance for Product Sales.



Dates to Remember

January 8, 2010

Girls start taking orders

Pre-Sale order due to Troop Manager

February 20-26

Cookies delivered to Service Units

Feb. 27 - Mar. 21

Booth Sales

Half of Pre-Sale balance due to Troop Manager

Cookie balance due to Troop Manager

***Always obtain a receipt for all transactions both money and product!**

**GS HONOR
Orders start on
January 8th**

Cookies are \$3.50 per box

**Lemon Chalet Cremes
Trefoils
Do-Si-Dos
Samoas
Dulce de Leche
Thank U Berry Munch
Tagalongs
Thin Mints**

My goal is _____

Troop Manager _____

Phone Number(s) _____

Email _____

Columbus Office
662-328-1930
321 7th Street North
Columbus, MS 39701
Mailing Address:
P. O. Box 2492
Columbus, MS 39704

Corinth Office
662-287-8321
718 Taylor Street
Corinth, MS 38834
Mailing Address:
P. O. Box 1145
Corinth, MS 38835

Greenwood Office
662-453-2034
305 East Washington St.
Greenwood, MS 38935
Mailing Address:
P. O. Box 1816
Greenwood, MS 38935

Jackson Office
731-668-1122
1007 Old Humboldt Rd.
Jackson, TN 38305

Memphis Office
901-767-1440
2715 Kirby Pkwy, Ste 1
Memphis, TN 38119
Mailing Address:
P. O. Box 240246
Memphis, TN 38124-0246

Tupelo Office
662-844-7577
1800 West Main St.
Tupelo, MS 38801
Mailing Address:
P. O. Box 1087
Tupelo, MS 38802

Girl Awards

GIRL SCOUT SELLS: GIRL SCOUT EARNS:

180+ Boxes Pre-Sale	"Imagine if..." Patch Pin
200+ Boxes Pre-Sale	Wristlet Wallet
1+ Box GOC	Gift of Caring Patch
25+ Boxes	Participation Patch
75+ Boxes	Bandana
125+ Boxes	Doodle Pad Photo Frame
175+ Boxes	Beanie Cap
225+ Boxes	Panda Classic T-Shirt
300+ Boxes	Panda Journal & Super Patch OR \$5.00 Cookie Dough
400+ Boxes	Leg Warmers OR \$5.00 Cookie Dough
500+ Boxes	Small Panda OR \$5.00 Cookie Dough
750+ Boxes	Tie Dye Tote Bag OR \$10.00 Cookie Dough
1000+ Boxes	Wrap Set (Hair Towel & Bath Towel Wrap) OR \$10.00 Cookie Dough
1500+ Boxes	Splash Fashion T-Shirt, Blanket & Pillowcase OR \$20.00 Cookie Dough



ALL AWARDS ARE CUMULATIVE

Cookie Dough

Cookie Dough may be used to pay membership registration dues, council-sponsored program activity fees, resident camp registration fees, resident camp trading post, and to purchase items in the council shop; may not be cashed for "real money" and cash will not be given as change; has no value outside of Girl Scouts Heart of the South; is non-transferable; expires 9/30/10. Cookie Dough certificates must be presented at time of use. Cookie Dough certificates cannot be replaced or re-issued for any reason.

If resident camp registration fees are purchased with Cookie Dough certificates, the Cookie Dough quadruples in value and must be used for the 2010 summer session of any resident camp provided by Girl Scouts Heart of the South. Example: If a girl chooses a total of \$25.00 in Cookie Dough, she will have \$100.00 to use towards resident camp.

Council-Wide Drawings

Sell 300+ boxes and be entered into a council-wide drawing! Prizes include:

Nintendo Wii iPod Touch Sony PSP Nintendo Dsi Karaoke Machine

3 OF EACH PRIZE GIVEN AWAY AT DRAWING!
Each participant is eligible for only one prize.

Increase your chances to win!!! Your name will be entered again for every 50 boxes sold over 300!

Gift of Caring

For many years, Girl Scouts across the country have used Girl Scout Cookies to show their appreciation for men and women in uniform or to support those in need. Troops choose an organization they want to benefit and give customers the opportunity to purchase cookies as a donation.

For various reasons, some customers do not want to buy cookies for themselves. With Gift of Caring, they have a chance to give to others while supporting Girl Scouting at the same time.

For every girl that sells at least one box for the Gift of Caring program, she receives the 2010 Gift of Caring patch.

Girl Scout Safety!

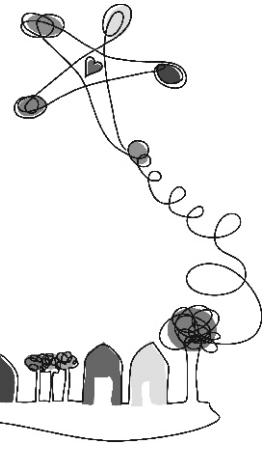
Wear your Girl Scout uniform or pins - something that identifies you as a Girl Scout!

Never sell alone - always have a partner or an adult with you when you take orders.

Do not go out near or after dark.

Never, for any reason, approach a parked automobile.

Never enter a home when asking for orders. If invited to go in, politely refuse and explain that it is against the Girl Scout safety rules for you to go into anyone's home. The customer will understand.



Booth Sale Etiquette

Girls should wear a membership pin, uniform, and/or Girl Scout clothing to identify themselves as Girl Scouts.

The Cookie Program is all about the girls and girls are what people want to see. It's very important that the girls stay active and out front. They should ask every person to help their troop by buying cookies. Leaders and parents work best behind the table making change and directing.

Girls should never give out their names, addresses or telephone numbers to customers.

Please remember that your behavior reflects the ENTIRE Girl Scouting community.

Always smile and be courteous even if people do not purchase cookies.

We appreciate the enthusiasm of our Girl Scouts however do not bombard the customers. Stay clear of doorways and walkways.

REMEMBER: Selling Girl Scout Cookies at a booth sale is a privilege granted to us by local merchants. If this privilege is abused, even unintentionally, it could cause all Girl Scouts to lose the opportunity for additional sales at these places of business. Girls need to be careful and considerate of the merchant's property and customers. Any complaints, you may be asked to leave by the management.